

Your content marketing partner for life sciences

MEDIA KIT 2024

.ation and commercialization

en Access Publications

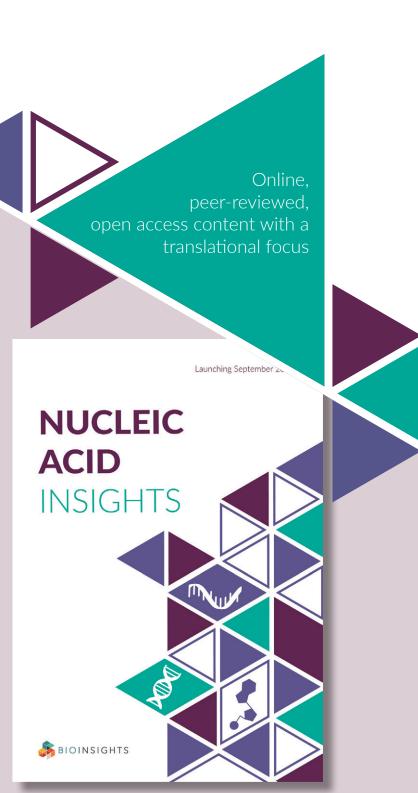


INDEX

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About	3
What can we do for you?	5
User demographics	7
Editorial calendar	10
Opportunities	12
Webinars	13
Expert roundtables	16
Articles	17
Interviews & podcasts	18
Video presentations	20
Infographics	22
Scientific illustrations	23
eBlasts	24
Premium services	25
Our other publications	26

RUCLEIC ACID INSIGHTS



ABOUT

Nucleic Acid Insights

Nucleic Acid Insights provides online, peer-reviewed, open access content with a translational focus.

Nucleic Acid Insights is specifically designed to provide the need-to-know information required to successfully navigate this rapidly evolving space—THE go-to online resource keeping the field up to date with all the latest news, trends, issues, and breakthroughs across the nucleic acids area.

Nucleic Acid Insights covers all the major RNA and DNA technologies and modalities, including but not limited to: messenger RNA (mRNA); plasmid DNA; antisense oligonucleotides (ASO); phosphorodiamidate morpholino oligonucleotides (PMO); RNA interference (RNAi); small interfering RNA (siRNA); aptamers; micro RNA (miRNA); guide RNA (gRNA).

These technologies are explored across a wide range of applications and related areas spanning the life sciences field, including: therapeutic drugs; prophylactic vaccines; associated delivery technologies (eg. LNPs), as well as guide RNA utilized in genome editing platforms; raw and starting materials; research tools; diagnostics.

All content is available free of charge, and the written material is complemented by engaging formats such as webinars, infographics, animations, videos, and podcasts. Is it important for **your company to demonstrate its capabilities** to scientists and/or business leaders making key technology platform decisions at an early stage in a product's development?

Do you need to **generate qualified leads** from companies involved in DNA or RNA manufacture?

Are you looking to **provide educational materials** to individuals focused on analytical, process, preclinical, or clinical development?

Nucleic Acid Insights provides a unique online content marketing and lead-generation opportunity:

- Active engagement of key stakeholders from across the global community all year round
- The chance to **target organizations at varying stages of the R&D pipeline**: universities, spin-outs, biotechs, pharma, hospitals, investors and analysts
- An alternative to the ever-more expensive conference market
- A means by which you can **access the people making the key new discoveries**, those individuals driving the delivery of safe and effective vaccines and therapies to patients, and those manufacturing the RNA/DNA products of the future

Nucleic Acid Insights provides a unique online content marketing and lead-generation opportunity

WHAT CAN WE DO FOR YOU?

We can:

- Provide support in the development of your content marketing strategy and tactics for this sector, partnering with you in the development of your annual marketing plans
- Work closely with you to create quality written, video and audio content of high value to your target audience
- Offer you opportunities to re-purpose scientific and educational content you have already developed and make it available to a global audience
- **Raise your company's profile**, demonstrate your capabilities, and enhance your reputation as a thought-leader in the sector
- Play a key role in your lead-generation activities
- Ensure your leading scientists are seen as Subject Matter Experts throughout your target market
- Create written content from video or audio, ideal for increasing the reach, longevity and searchability of your data and other technical information

We don't sell off-the-shelf solutions. All the packages we provide are tailored to your precise marketing, educational and business development objectives. We can partner with you to develop high quality content to demonstrate your thought-leadership:

- Your own special focus issue or ebook on the topic of your choice
- Client case studies, interviews and co-presentations
- Peer reviewed articles, as well as editorials and commentaries
- Video presentations and roundtables
- Podcasts
- Infographics and animations
- Webinars, both live and on demand
- Blog posting

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USER DEMOGRAPHICS

Data by sector

- Biotech companies, including those at a relatively early stage of development. Our research shows that these earlier stage companies attend fewer industry conferences than those at a later stage, so *Nucleic Acid Insights* offers an unparalleled opportunity to target this particular audience
- Prolific academic institutions and research hospitals, in particular those that generate spin-outs based on RNA and DNA product candidates and technologies
- Pharmaceutical companies and large biotechs with a major or growing focus on nucleic acids
- Government-funded organizations (such as NIH) and NGOs
- Investors and analysts
- Solution and service providers



Nucleic Acid Insights has a translational focus, featuring content of value to individuals along the R&D pipeline.

Data by interest area & seniority

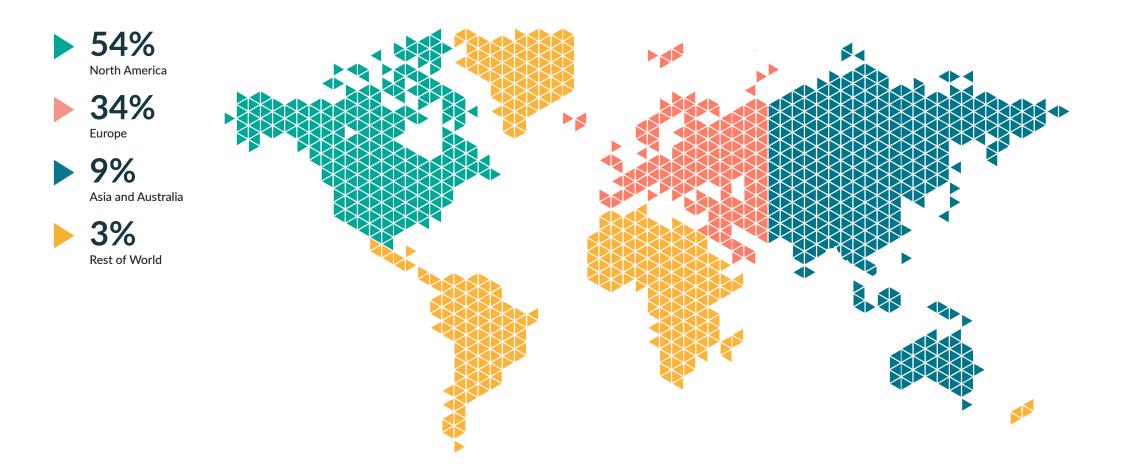
- Discovery and basic research
- Preclinical development and translational R&D
- Clinical research
- Product development, process development, operations, logistics and manufacture
- Regulatory affairs, QA/QC and validation
- Business development, corporate management and licensing

Readership includes individuals focused on:

- Discovery and basic research
- Preclinical development and translational R&D
- Clinical research
- Product development, process development, operations, logistics and manufacture
- Regulatory affairs, QA/QC and validation
- Business development, corporate management and licensing
- Formulation and delivery platform development
- Public health and market access

🚷 NUCLEIC ACID INSIGHTS

Data by location



EDITORIAL CALENDAR



Spotlights

Quarterly Spotlights focus Biolnsights members' attention on a particular topic or technology area. We leverage an array of formats to provide a comprehensive update on the key trends, challenges and breakthroughs in a given field: Independently peer reviewed Expert Insights and Reviews, Opinion pieces, Interviews, Webinars, Podcasts, FastFacts videos, Infographics, and more...



Channels

Channels allow us to zoom right in on specific aspects that are of special interest to BioInsights members, including mRNA, plasmid DNA, oligonucleotides, and delivery systems. Specifically themed content is added to each and every channel on a monthly basis.

Podcast series

We select a key issue or challenge, then invite a range of stakeholders to proffer their opinions and share related learnings via the ever-popular, easy-toconsume podcast format. You are able to sponsor any of the Spotlights and/or select an issue for the content we develop together.

We also feature a number of topicspecific channels on our website:

> mRNA; plasmid DNA; oligonucleotides; formulation and delivery





	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
Special Editions		Delivery & Formulation			mRNA Processing & Analysis	
Monthly content focus			mRNA: Processing	mRNA: Regulation		mRNA: Engineering and design
			Oligonucleotides: Targeting & delivery	Oligonucleotides: Manufacturing		Oligonucleotides: Analytics & CMC
			pDNA: Analytics & CMC	pDNA: Processing		pDNA: Supply chain
			Formulation & delivery: Regulation	Formulation & delivery: LNPs		Formulation & delivery: Stability
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Special Editions			Oligonucleotide Manufacture & Supply Chain			Plasmid DNA
Monthly content focus	mRNA: Preclinical & translational tools	mRNA: Clinical development strategy		mRNA: Processing	mRNA: Analytics & CMC	
	Oligonucleotides: Clinical development strategy	Oligonucleotides: Emerging modalities		Oligonucleotides: Conjugated oligos	Oligonucleotides: Research, preclinical and translational R&D strategy	
	pDNA: Analytics & CMC	pDNA: Processing		pDNA: Next-generation technologies	pDNA: Regulation	
	Formulation & delivery: Guide RNA innovation	Formulation & delivery: Extracellular vesicles		Formulation & delivery: LNPs	Formulation & delivery: RNA/DNA delivery of genome editing platforms	

OPPORTUNITIES

We offer a broad range of options to help you reach your target audience, any of which can be tailored to match your current marketing and business development priorities. These include interviews, expert roundtables, podcasts, webinars, articles, video presentations, infographics, eblasts and more.

VECTOR

Any of our options can can be tailored to match your current marketing and business development priorities.

WEBINARS

Presenting a webinar with *Nucleic Acid Insights* gives you an efficient and cost-effective way to:

- Generate qualified leads from amongst the global nucleics acid community
- Demonstrate your company's expertise and capabilities
- Stimulate discussion around a topic of significant importance to your customers
- Educate individuals on crucial regulatory, scientific or technical issues
- Make a noise around a new product or service offering launch

Webinars can stand alone or can be included in a Spotlight, depending on the topic and timing fit.



Our 2024 webinar schedule is filling up fast.

Contact **n.mccall@insights.bio** to discuss options & availability.

Presenting a webinar with us is an efficient and cost-effective way to generate qualified leads.

Our webinar packages include:

- As much support as you need in terms of topic selection and agenda development, format selection, and speaker panel identification and invitation
- Full hosting and technical support, including planning calls with panellists and rehearsals as needed
- A comprehensive promotional plan, including multiple email shots to our database, website and enewsletter marketing, and social media
- A moderator from our editorial team to ensure the webinar runs smoothly on the day
- Registration and attendee lists for the webinar
- A report on the questions submitted during the live webinar so you can follow up directly with individuals afterwards and continue the discussion
- Hosting of the webinar recording on an indefinite basis with ongoing lead generation
- Webinar recording provided to you for hosting on your own site
- The option for us to publish an article based on the transcript of the webinar, repurposing your presentation into written format and making it search engine friendly

We don't sell off-the-shelf solutions. All the packages we provide are tailored to your precise marketing, educational and business development objectives.



Examples of previous webinars for our clients:

Panel-style webinar with accompanying transcript-based article for Bio-Techne

Presentation-style webinar with Q&A for Polyplus-transfection

Live30 webinar: a 30 minute webinar focused on new technologies and their applications for OXYGENE You can view some of our on-demand webinars here.

Contact Nicola McCall at n.mccall@insights.bio to discuss thought leadership and lead-generation opportunities

EXPERT ROUNDTABLES

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On-demand video expert roundtables provide powerful tools for you to generate gualified leads and/or position your thought-leader(s) at the heart of the debate around a topic of key importance to your company.

Our editorial team works closely with you to identify over-arching topics and discussion points, and to convene a panel of KOLs. We then liaise with the panel to define the final list of questions for discussion, video and edit the roundtable itself, and then produce a full article based on the transcript.

Video roundtable examples:



Evolving autologous and allogeneic cell therapy manufacturing models in the commercial setting (sponsored by Roche)

Video







Poster summarising key learning points

Strategies for scaling up and out in gene therapy manufacturing: addressing AAV's growing pains (for **Corning**)

NUCLEIC ACID INSIGHTS

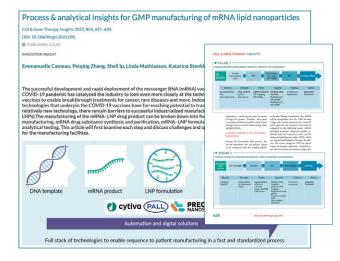
ARTICLES

Free access publication of submitted articles remains the gold standard for sharing data with scientists across the sector.

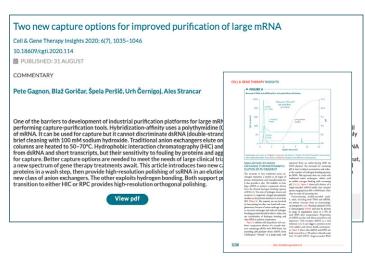
Our sponsored article publication package includes full peer review, a license for you to reproduce the article on your own website, and a comprehensive two-month promotional package to maximise readership.



Examples of articles for our clients:



Process and analytical insights for GMP manufacturing of mRNA lipid nanoparticles for Pall Biotech



Two new capture options for improved purification of large mRNA for BIA Separations

INTERVIEWS & PODCASTS

Interviews are a great way to raise awareness within the nucleic acids community, with minimal resource requirements from your team.

We can interview up to three of your scientists, executives, partners or clients, with the resulting video, podcast and/or written version included in an issue of the online journal.



Examples of previous interviews for our clients:

Video and written

Stepping foot into a successful partnership to support your viral vector therapy through commercialization for Merck

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Podcast and written

Precisely for CGT: automating aseptic filling for lowest volumes for Single Use Support

18

Podcasts in a variety of formats and lengths can also be produced, either in series or as one-offs



Key factors to consider for successful cell therapy manufacturing: a case study

Cell & Gene Therapy Insights 2022; 8(2), 241–249 10.18609/kgtl.2022.039 III PUBLISHED: 2 MARCH 2022

Valentina Becherucci, Øystein Åmellem, Xavier de Mollerat du Jeu

You can listen to the podcast at the bottom of this page or read the interview b



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PODCAST INTERVIEW

VB2: In our process, we perform initial startify before starting the culture direstly on the boso marrow. Thus, we perform an boposta control of matching due toos weeks of culture, and at the eff of the culture, bother foreign, in our process, cult will be from after face weeks of culture and those more it loads attrages wall youge the parties. In this case, the antily is performed both on circle and on the cill culture mode, so the

Q DH: What are the QC or analytical tests you implement in process to ensure the safety and quality of the product?



For example:

Key factors to consider for successful cell therapy manufacturing: a case study for Thermo Fisher Scientific



VIDEO PRESENTATIONS

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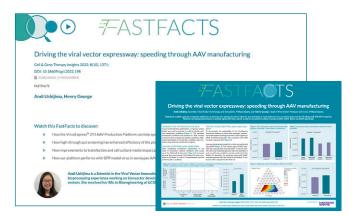
Our FastFacts videos are 10–15 minute edited presentations, accompanied by a poster summarising the key learning points. They are designed for the presentation of app notes, validation data, case studies, scientific posters or product demonstrations, and work well both for educational purposes and for lead generation.

ASTFACT.

Here are some examples:



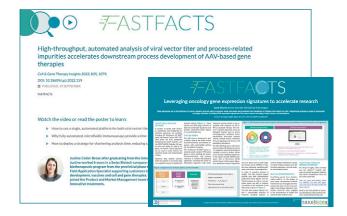
Cell collection in cell therapy—quality matters for Terumo



Driving the viral vector expressway: speeding through AAV manufacturing for Millipore Sigma



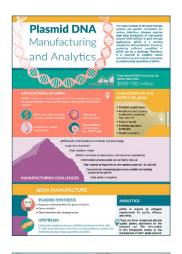
A flexible & fully automated process for CAR T cell manufacturing for Miltenyi Biotec



High-throughput, automated analysis of viral vector titer and process-related impurities accelerates downstream process development of AAV-based gene therapies for Gyros Proteins Technologies Our FastFacts work well for educational and lead-generation purposes

INFOGRAPHICS

Our team are experts in communicating complex scientific information via visual formats, including infographics (static, voiced and animated), PPT presentations and illustrations. They work closely with your team to define contents and style, and the resulting content can be published in *Nucleic Acid Insights* or simply provided to you for your own use.



Examples include:

Voiced infographic

Plasmid DNA manufacturing and analytics for Thermo Fisher Scientific



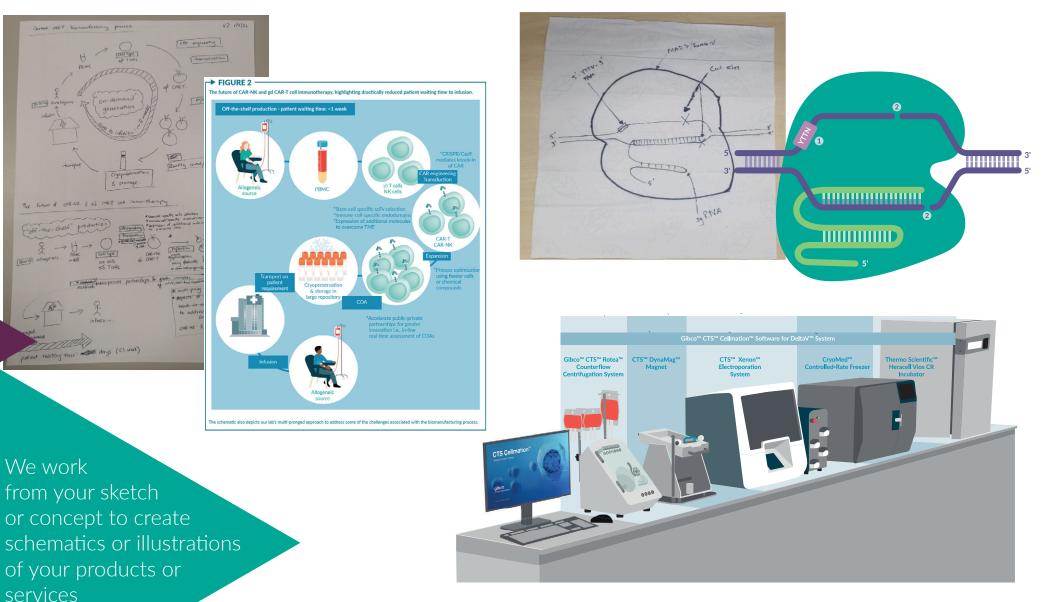
Animated infographic

<u>Regulatory FAQs & common concerns for cell & gene therapy raw and starting materials</u> for Thermo Fisher Scientific





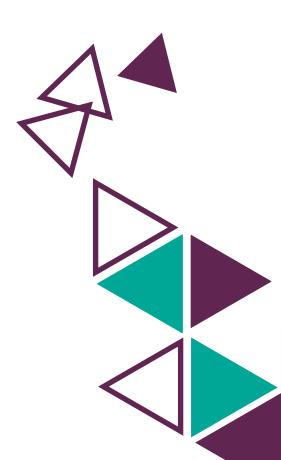
SCIENTIFIC ILLUSTRATIONS



eBLASTS

We offer a strictly limited number of third-party eblasts to our registered users.

Our 2024 schedule is open for bookings. Please contact Nicola McCall at <u>n.mccall@insights.bio</u>.



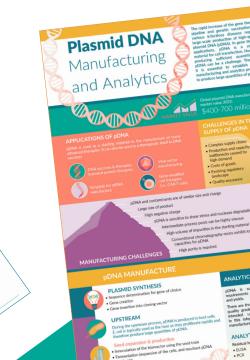


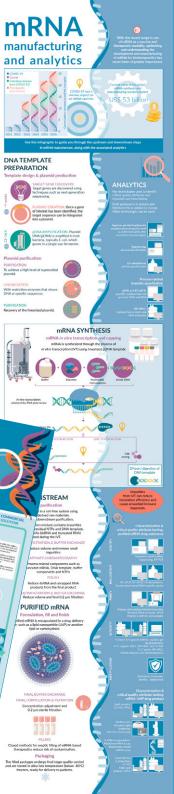
PREMIUM SERVICES

We offer a number of premium options, both for content creation and for market research. These include:

- Bringing together KOL panels to discuss the topics of your choice, publishing the output as an ebook, video, and written roundtable, or other suitable content format
- Designing infographics, which can be animated and/or voiced, ideal for communicating complex technical or scientific information in an easily digestible format
- Inviting industry or academic Subject Matter Experts to join your live webinars to add their opinions to the discussion
- Building and deploying surveys amongst our users, providing detailed reports on the responses
- Bringing together focus groups to discuss your products/services, or topics of interest to you.

ILL& GENETHERAPY INSIGH





RESIDUAL DNA TESTING:

Homebrew vs off-the-shelf so

OUR OTHER PUBLICATIONS

In addition to *Nucleic Acid Insights*, BioInsights also publishes:







Launched in 2014, *Cell & Gene Therapy Insights* is our inaugural online, open access, peer-reviewed journal with a translational focus.

Cell & Gene Therapy Insights addresses the important challenges and advances in the field of cell and gene therapy, publishing original research, reviews, commentary articles, clinical trial reports and much more.

Immuno-Oncology Insights

Immuno-Oncology Insights is an open access, independently peer reviewed publication specifically designed to fill a number of clear and important gaps in the current slate of journals for the industrial and academic immuno-oncology communities.

Guided by an editorial board lead by Jon Wigginton and Renier J. Brentjens, *Immuno-Oncology Insights* places R&D challenges and progress across a wide variety of technology fields in context.



Vaccine Insights

Launched in 2022, *Vaccine Insights* is a peer-reviewed, open-access journal providing insights into development and manufacture of prophylactic and therapeutic vaccines. The journal brings together leading experts from pharma, biotech, academia and other key stakeholders to address critical issues and put the latest developments into context. Guided by an expert advisory board, the journal covers the most important advances in vaccine development and manufacture across all disease areas.

If you would like to distribute content to more than one of the cell & gene therapy, immuno-oncology and vaccine communities, we can promote it across multiple journals and market it to more than one set of users.

